

# Avaya IP Office Power Demo Update

Announcement date: 23 February 2007

Subject: IP Office Power Demo

Regional Availability: Global

Audience: Distributors & BusinessPartners

**Product Update:** No. 7



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# **1 Announcement Summary**

This announcement details changes that have been made to the components that make up the Power Demo kits and a new procedure to enable Avaya Authorized BusinessPartners to update existing demonstration kits with license keys as new features become available.

#### 2 IP Office Power Demo Kit Detail

Three packages are available to Avaya BusinessPartners:

#### **IP Office Small Office Edition Power Demo**

The first package can be considered a 'mobile' demo kit. This kit consists of the following components:

- Small Office Edition, 4T+4A+8DS 3 VoIP
- 3 handsets. Two (2) Digital and One (1) IP
- Embedded Voicemail memory card
- Serial hardware feature key with all applications enabled

#### IP Office 406v2 Power Demo

The second package can be considered primarily as a static demonstration system for showrooms, labs, demonstration suites, etc. This kit consists of the following components:

- IP Office 406v2
- VCM4 Expansion Kit
- Embedded Voicemail memory card
- 3 handsets. Two (2) Digital and One (1) IP
- Serial Hardware feature key with all applications enabled

#### IP Office 500 Power Demo

The third package can be considered primarily as a static demonstration system for showrooms, labs, demonstration suites, etc. This kit consists of the following components:

- IP Office 500 chassis
- VCM32 Expansion Kit (4 resources enabled)
- Embedded Voicemail memory card
- 3 handsets. Two (2) Digital and One (1) IP
- Smart Card feature key with all applications enabled

Avaya Global Services does not provide installation or maintenance coverage on demonstration equipment.

# 3 Availability and Pricing

Research has shown that demonstrations positively improve sales results and education of sales teams. These kits are attractively priced to support demonstration kit usage only. The value of the parts within the kits exceeds that of the items when purchased individually



(in many cases nearly ten-fold). The number of kits purchased per Avaya BusinessPartner will be limited to the following:

- Two (2) IP Office Small Office Edition Power Demo Kits per Avaya BusinessPartner location.
- One (1) IP Office 406v2 Power Demo Kit per BusinessPartner location.
- One (1) IP Office 500 Power Demo Kit per BusinessPartner location.

Each BusinessPartner must complete the "Avaya Power Demo Authorization Form" to purchase these kits. An example can be found in **Appendix A**. This form will require the signature of a Channel Account Manager (CAM) or National Account Manager (NAM), and will be closely monitored. The ordering process is detailed in the Logistics and Ordering section of this document.

For pricing, contact your Distributor.

#### APAC, EMEA, UK

Material Code	Description
700375793	IPO 406 V2 DEMO KIT INTL
700375819	IPO SML OFF ED DEMO KIT INTL
700433246	IP500 DEMO KIT INTL

#### **North America**

Material Code	Description
700375785	IPO 406 V2 DEMO KIT US
700375801	IPO SML OFF ED DEMO KIT US
700433238	IP500 DEMO KIT US

# 4 IP Office Power Demo Detailed Description

#### 4.1 IP Office Small Office Edition Power Demo

#### 4.1.1 Hardware

The Small Office Edition Power Demo is designed to deliver a complete, mobile demonstration capability through a single orderable code. One of each of the following is included:

- Small Office Edition 4 Trunk + 4 Analog + 8 DS (3 VC)
- LAN Cable
- Embedded Voicemail Memory Kit
- 5410 DCP Telephone Set (RoHS)
- 5420 DCP Telephone Set (RoHS)
- 5610 IP Telephone Set (RoHS)
- Power Supply for the IP Set (1151C1)
- Serial hardware feature key
- CD disk containing the activation license keys for the applications



#### 4.1.2 Small Office Edition Power Demo description and material code

#### APAC, EMEA, UK

IP Office Small Office Edition Demonstration Kit International (700375819) is made up of the following hardware components:

Description	Material Code
IPO – SML OFF ED 4T+4A+8DS (3VC) INTL	700280209
IPO - IP400 LAN RJ45/RJ45 3M GRY	700213481
IPO – SML OFF ED VOICE MEMORY KIT	700289721
IP POWER SUPPLY 1151C1	700356447
IPO 5610 IP TELSET DARK GRY (RoHS)	700381965
IPO 5410 DCP TELSET DARK GRY (RoHS)	700382005
IPO 5420 DCP TELSET DARK GRY (RoHS)	700381627
IP400 FEATURE KEY – SERIAL	700293095

#### **North America**

IP Office Small Office Edition Demonstration Kit US (700375801) is made up of the following hardware components:

Description	Material Code
IPO - SML OFF ED 4T+4A+8DS 3V US BASE	700350424
IPO - IP400 LAN RJ45/RJ45 3M GRY	700213481
IPO - SML OFF ED VOICE MEMORY KIT	700289721
IP POWER SUPPLY 1151C1	700356447
IPO 5610 IP TELSET DARK GRY (RoHS)	700381965
IPO 5410 DCP TELSET DARK GRY (RoHS)	700382005
IPO 5420 DCP TELSET DARK GRY (RoHS)	700381627
IP400 FEATURE KEY – SERIAL	700293095

#### 4.1.3 Application Software

The following applications are included and can be activated from the license numbers on the CD disk. An overview of these applications can be found in the IP Office Product Description located on the IP Office Knowledge Base (http://marketingtools.avaya.com/knowledgebase)

- IP400 PhoneManager Pro RFA 1 (qty. 3 for 3 seats)
- IP400 IPPRO RFA 1 (qty. 2 for 2 Phone Manager Pro PC Softphone User seats)
- IP400 SoftConsole RFA (qty. 1 for 1 seat)
- IP400 VoiceMail Pro RFA (provides for 4 ports of VM PRO)
- IP400 Integrated Messaging Pro RFA
- IP400 3rd PARTY IVR RFA
- IP400 VB SCRIPTING RFA



- IP400 AVAYA TTS RFA 1 (enables 1 TTS port)
- IP400 3rd PARTY TTS RFA 1 (enables 1 TTS port)
- IP400 Networked Messaging RFA
- IP400 AUDIX RFA
- IP400 CTI RFA
- IPO IP400 CONTACTSTORE FOR IPO RFA
- IP400 CBC RFA (provides for Compact Business Center)
- IP400 CCC SVR RFA (enables 1 Supervisor, reporting on 5 agents, 1 PC wallboard)
- IP400 CONFERENCING CENTER RFA
- IP400 ACCESS POINT RFA (WiFi on Small Office Edition only; requires the IPO Small Office Edition Wireless LAN Card Expansion Kit – purchased separately.)
- IP400 IPSec VPN RFA
- IP400 Microsoft CRM Intgr RFA
- IPO LIC MOBILE TWINNING RFA 1 (enables 1 user for mobile twinning)

#### 4.2 IP Office 406v2 Power Demo

#### 4.2.1 Hardware

The IP Office 406v2 Power Demo is designed to deliver complete demonstration capability through one orderable code. This demo unit is primarily designed for showcasing, labs and environments where it is not practical to transport. The following is included:

- The IP Office 406v2 platform provides: 8 x digital station ports and 2 x analog ports (maximum capacity increases to 190 stations)
- Embedded Messaging Card includes pre-loaded basic voicemail and auto attendant applications; no license key is required for operation.
- VCM 4 provides the gateway for VoIP applications
  - IP Office 406v2 Digital Station (MuLAW or ALAW)
  - VCM 4 Expansion Kit
  - LAN Cable
  - Embedded Voicemail Memory Kit
  - 5410 DCP Telephone Set (RoHS)
  - 5420 DCP Telephone Set (RoHS)
  - 5610 IP Telephone Set (RoHS)
  - Power Supply for the IP Set (1151C1)
  - Serial Hardware Feature Key
  - CD disk containing the activation license keys for the applications

## 4.2.2 IP406v2 Power Demo material code and description

#### APAC, EMEA, UK

IP Office 406v2 Demonstration Kit International (700375793) is made up of the following hardware components:



Description	Material Code
IPO MOD IP406 V2 DGTL STA AL	700343536
IPO MC- IP400 VCM 4 EXP KIT	700359854
IPO MC - EMBD MSGING EXP KIT	700343460
IPO - IP400 LAN RJ45/RJ45 3M GRY	700213481
IP POWER SUPPLY 1151C1	700356447
IPO 5610 IP TELSET DARK GRY (RoHS)	700381965
IPO 5410 DCP TELSET DARK GRY	700382005
IPO 5420 DCP TELSET DARK GRY (RoHS)	700381627
IP400 FEATURE KEY – SERIAL	700293095

#### **North America**

# IP Office 406v2 Demonstration Kit US (700375785) is made up of the following hardware components:

Description	Material Code
IP406OFFICE V2 DS MUL BASE	700359946
IPO MC- IP400 VCM 4 EXP KIT	700359854
IPO MC - EMBD MSGING EXP KIT	700343460
IPO - IP400 LAN RJ45/RJ45 3M GRY	700213481
IP POWER SUPPLY 1151C1	700356447
IPO 5610 IP TELSET DARK GRY (RoHS)	700381965
IPO 5410 DCP TELSET DARK GRY (RoHS)	700382005
IPO 5420 DCP TELSET DARK GRY (RoHS)	700381627
IP400 FEATURE KEY – SERIAL	700293095

#### 4.2.3 Application Software

The following applications are included and can be activated from the license numbers on the CD disk. An overview of these applications can be found in the IP Office Product Description located on the IP Office Knowledge Base (http://marketingtools.avaya.com/knowledgebase)

- IP400 PhoneManager Pro RFA 1 (qty. 3 for 3 seats)
- IP400 IPPRO RFA 1 (qty. 2 for 2 Phone Manager Pro PC Softphone User seats)
- IP400 SoftConsole RFA (qty. 1 for 1 seat)
- IP400 VoiceMail Pro RFA (provides for 4 ports of VM PRO)
- IP400 Integrated Messaging Pro RFA
- IP400 3rd PARTY IVR RFA
- IP400 VB SCRIPTING RFA
- IP400 AVAYA TTS RFA 1 (enables 1 TTS port)
- IP400 3rd PARTY TTS RFA 1 (enables 1 TTS port)
- IP400 Networked Messaging RFA
- IP400 AUDIX RFA
- IP400 CTI RFA



- IPO IP400 CONTACTSTORE FOR IPO RFA
- IP400 CBC RFA (provides for Compact Business Center)
- IP400 CCC SVR RFA (enables 1 Supervisor, reporting on 5 agents, 1 PC wallboard)
- IP400 CONFERENCING CENTER RFA
- IP400 ACCESS POINT RFA (WiFi on Small Office Edition only; requires the IPO Small Office Edition Wireless LAN Card Expansion Kit – purchased separately.)
- IP400 IPSec VPN RFA
- IP400 Microsoft CRM Intgr RFA
- IPO LIC MOBILE TWINNING RFA 1 (enables 1 user for mobile twinning)

#### 4.3 IP Office 500 Power Demo

#### 4.3.1 Hardware

The IP Office 500 Power Demo is designed to deliver complete demonstration capability through one orderable code. This demo unit is primarily designed for showcasing, labs and environments where it is not practical to transport. The following is included:

- IP Office 500 Chassis
- Digital Station 8 Extension Card
- Phone 8 Extension Card
- VCM 32 (4 resources enabled)
- LAN Cable
- Embedded Voicemail Memory Kit
- 5410 DCP Telephone Set (RoHS)
- 5420 DCP Telephone Set (RoHS)
- 5610 IP Telephone Set (RoHS)
- Power Supply for the IP Set (1151C1)
- Smart Card Feature Key (MuLAW or ALAW)
- CD disk containing the activation license keys for the applications

#### 4.3.2 IP500 Power Demo material code and description

#### APAC, EMEA, UK

IP Office 500 Demonstration Kit International (700433246) is made up of the following hardware components:

Description	Material Code
IPO MOD 500 Chassis	700417207
IPO 500 Digital Station 8	700417330
IPO 500 Phone 8	700417231
IPO 500 MC VCM 32	700417389
IPO MC - EMBD MSGING EXP KIT	700343460
IPO - IP400 LAN RJ45/RJ45 3M GRY	700213481
IP POWER SUPPLY 1151C1	700356447



IPO 5610 IP TELSET DARK GRY (RoHS)	700381965
IPO 5410 DCP TELSET DARK GRY (RoHS)	700382005
IPO 5420 DCP TELSET DARK GRY (RoHS)	700381627
Smart Card (Alaw)	700417488

#### **North America**

# IP Office 500 Demonstration Kit US (700433238) is made up of the following hardware components:

Description	Material Code
IPO MOD 500 Chassis	700417207
IPO 500 Digital Station 8	700417330
IPO 500 Phone 8	700417231
IPO 500 MC VCM 32	700417389
IPO MC - EMBD MSGING EXP KIT	700343460
IPO - IP400 LAN RJ45/RJ45 3M GRY	700213481
IP POWER SUPPLY 1151C1	700356447
IPO 5610 IP TELSET DARK GRY (RoHS)	700381965
IPO 5410 DCP TELSET DARK GRY (RoHS)	700382005
IPO 5420 DCP TELSET DARK GRY (RoHS)	700381627
Smart Card (MuLaw)	700417470

## 4.3.3 Application Software

The following applications are included and can be activated from the license numbers on the CD disk. An overview of these applications can be found in the IP Office Product Description located on the IP Office Knowledge Base (http://marketingtools.avaya.com/knowledgebase)

- IP500 Professional RFA (upgrades Standard Edition to Professional Edition)
- IP500 Voice Networking (enables Basic SCN, Qsig, H323) RFA 1
- IP500 Advanced Networking (enables Hot-desking across SCN and distributed Hunt Groups across SCN) RFA
- IP500 SIP Trunking RFA 1 (enables 1 SIP trunk)
- IP400 PhoneManager Pro RFA 1 (gtv. 3 for 3 seats)
- IP400 IPPRO RFA 1 (qty. 2 for 2 Phone Manager Pro PC Softphone User seats)
- IP400 SoftConsole RFA (qty. 1 for 1 seat)
- IP400 VoiceMail Pro RFA (provides for 4 ports of VM PRO)
- IP400 Integrated Messaging Pro RFA
- IP400 3rd PARTY IVR RFA
- IP400 VB SCRIPTING RFA
- IP400 AVAYA TTS RFA 1 (enables 1 TTS port)
- IP400 3rd PARTY TTS RFA 1 (enables 1 TTS port)
- IP400 Networked Messaging RFA
- IP400 AUDIX RFA



- IP400 CTI RFA
- IPO IP400 CONTACTSTORE FOR IPO RFA
- IP400 CBC RFA (provides for Compact Business Center)
- IP400 CCC SVR RFA (enables 1 Supervisor, reporting on 5 agents, 1 PC wallboard)
- IP400 CONFERENCING CENTER RFA
- IP400 ACCESS POINT RFA (WiFi on Small Office Edition only; requires the IPO Small Office Edition Wireless LAN Card Expansion Kit – purchased separately)
- IP400 IPSec VPN RFA
- IP400 Microsoft CRM Intar RFA
- IPO LIC MOBILE TWINNING RFA 1 (enables 1 user for mobile twinning)

# 5 Monitoring and Control of Power Demo Kits

The price of these Demonstration kits is significantly less than if the parts were purchased separately. They should absolutely not be re-sold to end user sites. Both Avaya and the Distributor will be monitoring the sale of these kits. Avaya also reserves the right to audit a BusinessPartner location to validate the usage of the demonstration equipment. A BusinessPartner wishing to purchase these kits will be required to fill out a form available directly from their Distributor and have it countersigned by either an Avaya Channel Account Manager or National Account Manager.

An example of the information you need to provide to both Avaya and your Distributor can be found in **Appendix A.** 

The number of kits will be restricted.

- One (1) IP Office 406v2 Power Demo Kit per BusinessPartner location
- Two (2) IP Office Small Office Edition Power Demo Kits per BusinessPartner location
- One (1) IP Office 500 Power Demo Kit per BusinessPartner location.

# 6 Application License Upgrades

From time to time Avaya introduces new features and applications to IP Office. Some of these are enabled with a license 'key'. Avaya wants to ensure BusinessPartners remain current and have the ability to demonstrate every application on IP Office. To apply for new licenses BusinessPartners are to complete the attached form (see **Appendix B**) (Additional licenses for Existing Demo Kits Authorization Form). Avaya CAM or TSM countersignature is required. Fax the form to your Distributor. The Distributor will then forward to Avaya sales order processing for license distribution.

**Appendix B** can be used to secure additional licenses once a license key swap has been completed. A license key swap is performed when transferring licenses from one previously purchased Power Demo unit (using the Serial, Parallel, or USB feature key) to IP Office 500 system (which uses the SmartCard feature key). Failure to successfully complete a key swap prior to adding new licenses could result in the new licenses being overwritten. Avaya CAM or TSM countersignature is required. Fax the form to your Distributor. The Distributor will then forward to Avaya sales order processing for license distribution.



# 7 Logistics and Ordering

#### 7.1 Pricing and Material Codes

Each Power Demo unit is ordered as a single code. The equipment will be shipped to Distributors as one complete set of parts. Each box will be serialized. The hardware feature key and license keys will be packaged together in a plastic bag and are contained within the unit.

For pricing, contact your Distributor.

## APAC, EMEA, UK

Material Code	Description
700375793	IPO 406 V2 DEMO KIT INTL
700375819	IPO SML OFF ED DEMO KIT INTL
700433246	IP500 DEMO KIT INTL

#### **North America**

Material Code	Description
700375785	IPO 406 V2 DEMO KIT US
700375801	IPO SML OFF ED DEMO KIT US
700433238	IP500 DEMO KIT US

#### 7.2 Exceptions

The Power Demo kits come as pre-configured bundled packages; Avaya cannot exchange equipment or make substitutions, they have been created to provide optimum demonstration capability. There are no provisions within in this program to purchase additional equipment at special pricing. Any requests to equip own premises, or any other reason requiring additional equipment are to be directed to your Channel Account Manager (CAM) or National Account Manager (NAM).

#### 7.3 Software Build

The base level of software that comes preloaded on the control kits is not intended for use. BusinessPartners will need to install the current release of IP Office Core software onto the control units, available for download at support.avaya.com or by CD/DVD media.

Material Code	Description
700428576	IPO CD 4.0 USER/ADMIN CD SET
700428584	IPO DVD 4.0 USER/ADMIN DVD SET
700428592	IPO CD 4.0 VOICEMAIL PRO CD
700330962	IPO CD 4.0 CCC V5 CD
700407596	IPO CD 4.0 CONFERENCING CENTER CD

Note: It is acceptable to duplicate this media (CD), but copies must contain an Avaya Proprietary Notice on the CD whether made by the Distributor, BusinessPartners, or by an Avaya Channel Account Manager.



## 8 Contacts

# **Global Product Management Directors:**

Director – IP Office Core and Applications	Nick Brasier	+44 1707 364175	nickbrasier@avaya.com
IP Office R4.0 Core Team Lead	Philippe du Fou	+44 1707 364688	duFou@avaya.com

#### **IP Office Team:**

Product Manager - IP Office R4.0	Graham Williams	+1 703 310 3659	grahamwilliams@avaya.co m
	Dieter Schulz (EMEA)	+49 69 7505 6182	dschulz@avaya.com
Product Manager - Applications	Peter Kratzel	+44 1707 364627	pkratzel@avaya.com
Product Marketing Manager - Worldwide	Mark Massingham	+1 908 953 8547	massingham@avaya.com
Avaya Global Services Delivery (for US customers with AGS service contracts)	http://support.avaya.com/japp le/css/japple?PAGE=OpenPa geandtemp.template.name=S upport Countries	Customer Service Desk 800-628-2888	http://support.avaya.com
		BusinessPartner Service Desk 877-295-0099	
Avaya University (NA)	www.avaya.com/learning	+1 800-288-5327 (NA only)	
Avaya University (ROW)	http://www.avaya- learning.com	Please go to "Contact Us" page for information	
SMBS Worldwide Training Manager	lan Murdoch	+44 1707 364278	murdoch@avaya.com



# **APPENDIX A: Avaya Power Demo Authorization Form**

This form ensures Avaya BusinessPartners are aware of the terms and conditions and protects both Avaya and Distributors. The Avaya Authorized BusinessPartner will need to complete this form in its entirety. Signature approval by an Avaya TSM or CAM authorizing the purchase of the Power Demonstration kit package is required.

STEP ONE
Fill in Authorization Form
BusinessPartner Information
BusinessPartner Name
BusinessPartner Location (Location of where equipment will reside)
BusinessPartner Location Number
BusinessPartner Contact Name
Telephone Number
PO Number
Please check to indicate what equipment you will be purchasing
IP Office Small Office Edition Power Demo
IP Office 406v2 Power Demo
IP Office 500 Power Demo
OTED THE
STEP TWO
Terms and Conditions
You must be an Avaya Authorized BusinessPartner to participate in this program. You must be
Product Authorized prior to ordering specific equipment. This confirmation verifies Product
Authorization and eligibility of purchase.
Two Small Office Edition Power Demo kits may be purchased per location. One IP Office 406v2
Power Demo kit can be ordered per location.
Avaya reserves the right to inspect a BusinessPartner location to validate the effective usage of
demonstration equipment.
No additional discounts or rebates will apply.
All products obtained through this Program are to be used for demonstration purposes only
(including sales and training initiatives) and cannot be resold.
If you qualify for the Avaya SMBS MDF Program, you may apply for MDF Reimbursement.
Power Demo kits cannot be returned once purchased.
STEP THREE
Signatures
I hereby certify that this is a valid request for equipment used in accordance with the Terms and Conditions
contained in this Demonstration Equipment Program.
Reseller Name (Please Print)
E-mail
Reseller Signature Date
Avaya Account Manager (TSM/CAM) Signature Date
Avaya Account Manager (TSM/CAM) E-Mail
Phone Number

#### **STEP FOUR**

#### Fax Documents

Fax this document and the Purchase Order to your Distributor.



# **APPENDIX B: Additional licenses for Existing Demo Kits Authorization Form**

This form ensures Avaya BusinessPartners are aware of the terms and conditions and protects both Avaya and Distributors. The Avaya Authorized BusinessPartner will need to complete this form in its entirety. Signature approval by an Avaya TSM or CAM authorizing the release of new license keys for an existing IP Office Power Demonstration kit package.

STEP ONE Fill in Authorization Form
BusinessPartner Information
BusinessPartner Name
BusinessPartner Location (Location of where equipment will Reside)
BusinessPartner Location Number
BusinessPartner Contact Name
Telephone Number
Original PO Number
Please check here to indicate what equipment you currently already possess:
IP Office Small Office Edition Power Demo IP Office 406v2 Power Demo
Dongle No:

Please check the license(s) that is (are) required for this demo kit:

17	77468	IP400 PhoneManager Pro RFA 1 (qty. 2 for 2 seats)
17	71992	IP400 IPPRO RFA 1 (qty. 1 for 1 Phone Manager Pro PC Softphone User)
17	71987	IP400 SoftConsole RFA (qty. 1 for 1 seat)
17	71991	IP400 VoiceMail Pro RFA (provides for 4 ports of VM PRO)
17	71990	IP400 Integrated Messaging Pro RFA
18	32298	IP400 3rd PARTY IVR RFA
18	32300	IP400 VB SCRIPTING RFA
18	32299	IP400 AVAYA TTS RFA 1 (enables 1 TTS port)
18	32303	IP400 3rd PARTY TTS RFA 1 (enables 1 TTS port)
18	32297	IP400 Networked Messaging RFA
17	77467	IP400 AUDIX RFA
17	71988	IP400 CTI RFA
18	37166	IPO IP400 CONTACTSTORE FOR IPO RFA
17	71993	IP400 CBC RFA (provides for Compact Business Center)
17	71994	IP400 CCC SVR RFA (enables 1 Supervisor, reporting on 5 agents, 1 PC wallboard)
18	32302	IP400 CONFERENCING CENTER RFA
18	32197	IP400 ACCESS POINT RFA (WiFi on Small Office Edition only; requires the IPO Small Office Edition
18	32301	Wireless LAN Card Expansion Kit – purchased separately.)  IP400 IPSec VPN RFA
	30588	IP400 Microsoft CRM Intgr RFA
19	95569	IPO LIC MOBILE TWINNING RFA 1 (enables 1 user for mobile twinning)
20	02966	IPO LIC ADVANCED NTWKG LIC (enables remote hot-desking and distributed groups in SCN)
20	02967	IP500 SIP Trunking RFA 1 (enable 1 SIP trunk)
20	02959	IPO LIC IP500 IPO STD UPG TO PRO
20	02960	IPO LIC IP500 STD NTWK START4 LIC:DS



#### **STEP TWO**

#### **Terms and Conditions**

You must be an Avaya Authorized BusinessPartner to participate in this program. You must be product authorized prior to ordering specific equipment. This confirmation verifies product authorization and eligibility of purchase. Avaya reserves the right to inspect a BusinessPartner location to validate the effective usage of demonstration equipment.

#### **STEP THREE**

#### Signatures

I hereby certify that this is a valid request for equipment used in accordance with the Terms and Conditions contained in this Demonstration Equipment Program. All products obtained through this program are to be used for demonstration purposes (including sales and training initiatives) and cannot be resold. Every section is required to process this order.

Avaya Authorized BusinessPartner
Reseller Name (Please Print)
Reseller Signature
Phone Number
E-mail
Date//
Avaya
Avaya Account Manager Name (Please Print)
Avaya Account Manager (TSM/CAM) Signature
Phone Number
E-Mail
Date/
STEP FOUR
Fax Documents
Fax this document and the Purchase Order to your Distributor
For Distributor Hos Only
For Distributor Use Only Distributor
2.00.100.00
Distributor (Company name)
Distributor representative (Please print)
Distributor Signature
Phone Number

Please fax this completed document to Avaya Order Processing.